


# Environmental Performance Chart

The following environmental data corresponds to our operations in the United States. We use this data to define strategic goals and targets to reduce our environmental footprint.

	2010	2011	2012	2013	2014	2015
<b>Production Change YOY <sup>1</sup></b>	[BASELINE]	<b>-7%</b>	<b>15%</b>	<b>23%</b>	<b>7%</b>	<b>3%</b>

ENERGY AND EMISSIONS		2010	2011	2012	2013	2014	2015
<b>Total Electricity [MWh]</b>		<b>40,939</b>	<b>37,614</b>	<b>35,935</b>	<b>36,274</b>	<b>35,092</b>	<b>34,652</b>
	Corporate Offices	4,876	4,811	4,334	4,306	3,018	4,198
	Branch Offices	7,530	8,174	7,002	7,355	7,292	7,198
	Manufacturing	28,532	24,628	24,599	24,613	24,782	23,255
<b>Total Natural Gas [MWh]</b>		<b>28,923</b>	<b>27,647</b>	<b>30,167</b>	<b>30,429</b>	<b>34,311</b>	<b>32,576</b>
	Corporate Offices	*	57	44	71	90	66
	Branch Offices	5,992	5,649	6,200	6,416	6,683	6,161
	Manufacturing	22,931	21,941	23,923	23,942	27,538	26,349
<b>Total Vehicle Fuel Consumption [US kgal] <sup>2</sup></b>		<b>5,077</b>	<b>4,300</b>	<b>4,216</b>	<b>4,359</b>	<b>4,573</b>	<b>4,412</b>
<b>Total CO<sub>2</sub>e Emissions [ST] <sup>3</sup></b>		<b>87,236</b>	<b>67,733</b>	<b>65,866</b>	<b>67,757</b>	<b>68,489</b>	<b>66,938</b>

WATER CONSUMPTION		2010	2011	2012	2013	2014	2015
<b>Total Municipal Water [US kgal]</b>		<b>17,551</b>	<b>11,807</b>	<b>13,703</b>	<b>20,912</b>	<b>20,824</b>	<b>19,755</b>
	Corporate Offices	*	*	*	*	1,307	1,086
	Branch Offices	*	*	*	4,364	5,121	4,105
	Manufacturing	17,551	11,807	13,703	16,548	14,395	14,565

WASTE AND MATERIALS (MANUFACTURING)		2010	2011	2012	2013	2014	2015
<b>Materials to Recycling [ST] <sup>4</sup></b>		<b>5,202</b>	<b>5,467</b>	<b>6,174</b>	<b>10,374</b>	<b>8,523</b>	<b>8,258</b>
<b>Waste to Landfill [ST]</b>		<b>1,701</b>	<b>940</b>	<b>1,167</b>	<b>1,213</b>	<b>1,234</b>	<b>1,222</b>
<b>Hazardous Materials [ST] <sup>5</sup></b>		<b>164</b>	<b>166</b>	<b>218</b>	<b>16</b>	<b>22</b>	<b>11.5</b>
<b>Total Waste [ST]</b>		<b>1,865</b>	<b>1,106</b>	<b>1,385</b>	<b>1,229</b>	<b>1,256</b>	<b>1,234</b>

<sup>1</sup> Production has increased year over year since 2011.

<sup>2</sup> Vehicle fuel consumption covers service vehicles only, it does not include any shipping to or from our factories. Calculations do not include fuel consumed in our distribution centers.

<sup>3</sup> Emissions are calculated using greenhouse gas emission factors from the Environmental Protection Agency (EPA) and using global warming potentials with a time horizon of 100 years, retrieved from the United Nations Framework Convention on Climate Change.

<sup>4</sup> Materials include metal scrap, paper, cardboard, wood, batteries, and spray cans.

<sup>5</sup> Hazardous materials include hydro oil, machine oil coolant, and thinner used during the production process.

